Release of Medical Records

Revenue Sharing

With our unique Revenue Sharing service, Supna Healthcare Solutions sets the standard for the Release of Medical Records industry. We handle the tedious aspects of the process, and each month we reimburse your hospital or clinic 50% of the revenue collected.

How our Revenue Sharing service works

Your medical records staff scan records to be released. Scanned records are then sent via a secure Internet connection to our central processing center. From this point forward, Supna handles the entire process, including

- Invoicing requesters
- Printing and mailing records
- Posting checks
- Following up on unpaid invoices
- Handling all phone calls from requesting parties
- Maintaining an audit log of all requests to meet HIPAA regulations
- 4-step quality control process

We also pay for all expenses, including paper, toner, postage and labor (labor at our office, which includes printing, stuffing envelopes, answering phone calls, posting checks, etc.).

Benefits to Your Hospital or Clinic

- Increase in profits. Most healthcare facilities lose money on the process of releasing medical records due to the amount of work involved. Having Supna Healthcare Solutions assist in the process eliminates this problem.
- We provide our services at no cost. We simply collect our fees from the requesting party.
- We provide the scanner(s) and software at no cost. There are no startup costs or ongoing fees.
- We process all non-billable requests at no charge.

- Our proprietary online system, RapidMR[®], provides up-to-the-minute information on all medical records.
- RapidMR[©] generates numerous reports easily allowing your management team to monitor the entire process.
- Our 4-step quality control process minimizes errors.
- Our service helps your hospital or clinic comply with HIPAA regulations, which require an audit trail of all patient information that is released. Our system is electronic, so a log is automatically generated each time we process a request.



Benefits to the Requester

for your facility.

- Requesters no longer wait for records. Over 99.7% of the requests are processed and mailed within 1 business day.
- Payments can be made by check or credit card for faster service.



n requesting parties all requests to meet HIPAA ss s, including paper, bor at our office, which nyelopes, answering